

# **Problem: High Infection Rates**

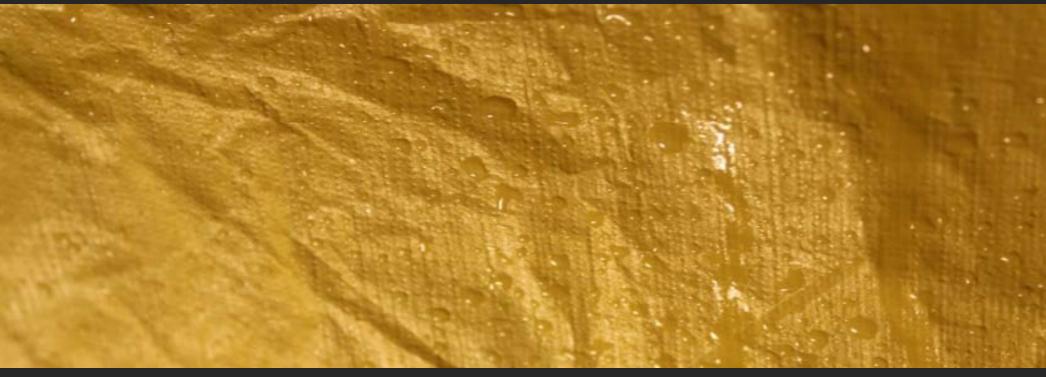




- 50% of environmental surfaces not properly disinfected
- Ebola crisis: healthcare workers comprised 1/20 deaths
- US: 1/25 patients get HAIs, 75,000 deaths + \$28 bn lost annually



#### Problem: Ineffective decontamination



- Four C's: chemistry, concentration, coverage, compliance
- Current disinfectants: transparent + droplet formation
- Miss spots + cover only 33% of surface --> poor coverage
- No way to ensure compliance with contact kill times



#### **Problem: Alternatives**





#### Inhibited by

- Cost: expensive and requires extensive training
- Scale: cannot be used for every cleaning
- Use case: does not replace basic cleaning



# Solution: Highlight®

Additive combined with **existing** disinfectants at point-of-use





Colorizes Disinfectants

so you never miss a spot



Modifies Liquid Properties

to fully cover surfaces

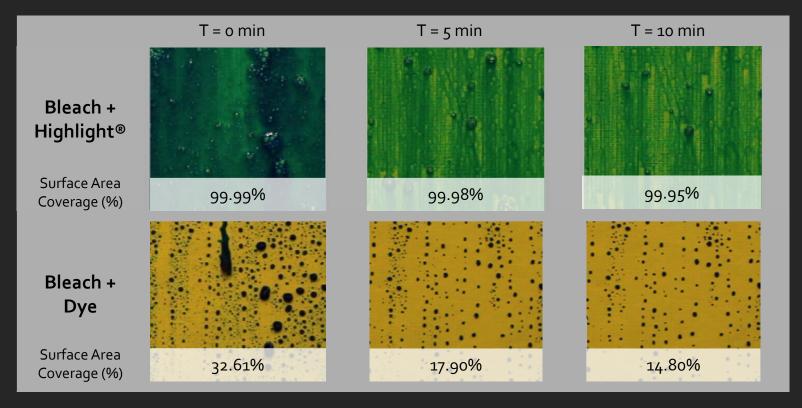


to prevent staining and indicate completion





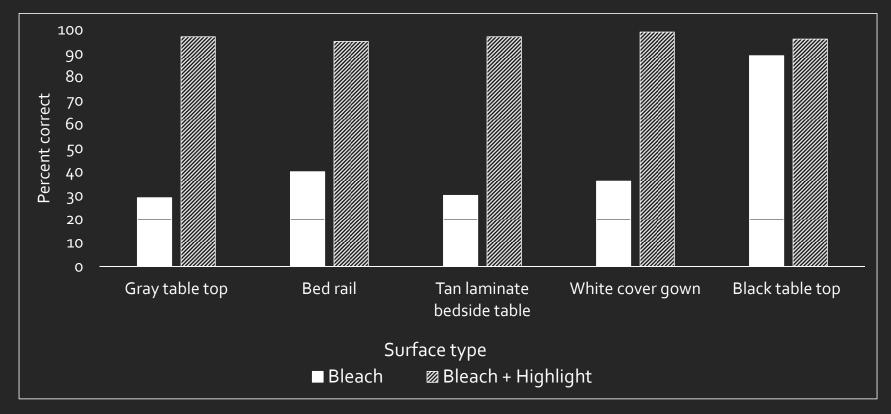
#### **Coverage Data**



- Non-fading Highlight® formula used to visualize coverage
- Highlight® maintains >99% surface coverage
- Bleach alone forms droplets and rolls off, loses coverage over time



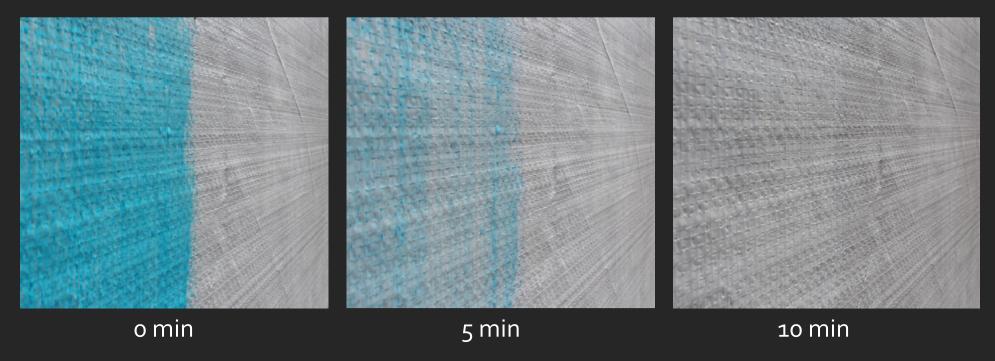
# **Visibility Scores**



- Healthcare personnel (n=9) participated in blinded comparison
- Identify areas of bleach application after 30 seconds



# Fading Time and Compliance



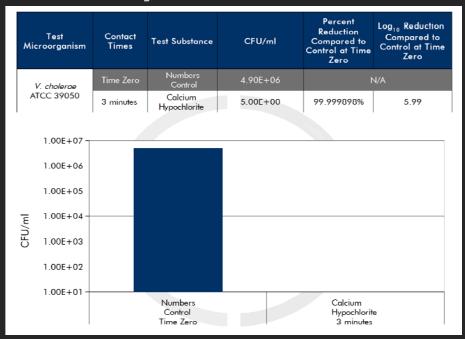
- Color-fading time can be matched to contact kill time for a disinfectant --> enforces compliance
- Prevents staining on permanent structures + reusable materials
- Provides real-time feedback when a surface is safe to touch

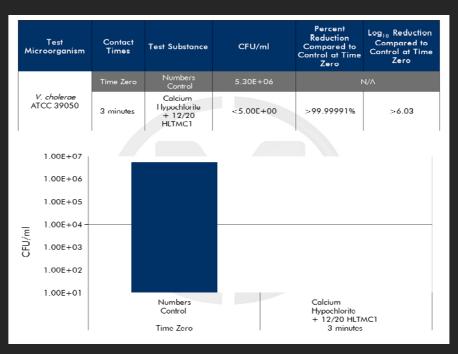


## Regulatory

- Patents-pending/trademarks registered
- Considered an adjuvant by EPA, no registration label required
- Skin + toxicity testing shows that Highlight® is not a significant irritant
- Highlight® does not reduce efficacy of disinfectant

## **Efficacy Data**





- Data above for 0.2% calcium hypochlorite on cholera
- Also tested on *C. diff*, West Nile Virus, Influenza A, Ebola virus, human coronavirus, *S. aureus*, and *P. aeruginosa*
- Results show Highlight® does not reduce the potency of the disinfectant



#### **Example Use Cases**

#### **Biosafety**







Sandia National Laboratories

#### **Field**









#### Hospitals















# Field-Testing Data



#### In our survey of >75 HCPs in Liberia and Guinea:

- 99% strongly agreed Highlight® greatly improves coverage
- 97% found Highlight very easy to use
- 100% would choose Highlight® over bleach alone

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25

# Acknowledgements



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